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ECSC Group PLC
19 November 2019

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ECSC Group plc
(‘ECSC’ or the ‘Company’ or the ‘Group’)
Trading Update

ECSC Group plc (AIM: ECSC), a leading provider of cyber security services, is pleased to announce a trading update.

Highlights

- Continued strong growth in Consulting sales since interim period end of June 2019
- Record levels of Consulting, Managed Services and Incident Response revenue in Q3, with organic growth circa 25%
- Record levels of Consulting bookings in Q4 to-date
- Cash of £0.45m as at 31 October 2019 (£0.19m at 30 June 2019), with an unused banking facility of £0.5m
- Continued recruitment of sales partners, with 87 partners to-date generating over 100 new sales opportunities
- 2019 results likely to be broadly in line with current market expectations

Ian Mann, CEO of ECSC, commented:

"We are delighted to report such strong return to growth, and positive cash-flows since our interims for H1. Despite some challenging UK economic conditions, the team has continued to win new clients, and deliver outstanding levels of client service, reflected in improved financial performance across the Group.

The increasing levels of cyber breaches, and strong demand across all ECSC cyber security services, positions ECSC very well moving into 2020."

Enquiries:

ECSC Group plc +44 (0) 1274 736 223
David Mathewson (Non-Executive Chairman)
Ian Mann (Chief Executive Officer)

Allenby Capital (Nominated Adviser and Broker) +44 (0) 203 3285 656
David Hart
Nicholas Chambers

Alma PR (Financial PR) +44 (0) 203 4050 205
Josh Royston
Hilary Buchanan
Susie Hudson

For more information please visit the following: <https://investor.ecsc.co.uk>